

**W3 Wealth Management,  
LLC**  
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# Financial Windfall Checklist

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**Financial Windfall Checklist**

General information	Yes	No	N/A
1. Has personal information been gathered? • Marital status • Date of birth • Name of spouse/partner, date of birth • Children's names, dates of birth • Health status • Social Security numbers • State of residence	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Has financial situation been assessed? • Size of financial windfall • Manner in which windfall was acquired • Date when windfall was received • Way in which windfall will be paid (e.g., lump sum, annuity)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes:			
Managing your windfall	Yes	No	N/A
1. Has a team of professional advisors been put in place? • Attorney • Tax advisor • Financial advisor • Estate planner • Real estate broker • Insurance agent • Investment broker	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Have the roles of the participants been defined? (e.g., will the client or the advisor make the day-to-day decisions?)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes:			
Ways to use your windfall	Yes	No	N/A
1. Will the windfall be used to pay off debts? (e.g., credit cards, mortgages, auto loans)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Will the windfall be used to save for a rainy day? (e.g., illness, unemployment)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3. Will the windfall be used to purchase something new? (e.g., house, car, boat)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Will the windfall be used to fund children's college education?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Will the windfall be used to fund retirement accounts to maximum?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Will the windfall be used to donate to charity?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Will the windfall be used to plan a vacation?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Has a time frame been established for achieving these goals?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Will windfall be used to provide for others? (e.g., parents, siblings)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Notes:

**Investing for the future**

**Yes No N/A**

1. Have investment options been considered? (e.g., stocks, bonds, mutual funds, real estate, annuities, collectibles)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Have tax-deferred versus taxable accounts been considered? <ul style="list-style-type: none"> <li>• IRAs</li> <li>• 401(k) plans</li> <li>• Annuities</li> <li>• Cash value life insurance</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Have equity investments been researched/explained? <ul style="list-style-type: none"> <li>• New issue common stock</li> <li>• Emerging growth common stock</li> <li>• Growth and income fund</li> <li>• Small company growth fund</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Notes:

**Insurance needs**

**Yes No N/A**

1. Is a personal umbrella liability insurance policy in place? <ul style="list-style-type: none"> <li>• Increased protection--peace of mind</li> <li>• Blanket coverage</li> <li>• Lawsuits tend to look for deep pockets</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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2. Has consideration been given to post-windfall insurance needs? <ul style="list-style-type: none"> <li>• Homeowners</li> <li>• Auto</li> <li>• Disability</li> <li>• Life</li> <li>• Long-term care</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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Notes:

Estate planning	Yes	No	N/A
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1. Have estate planning options been previously considered by windfall recipient? <ul style="list-style-type: none"> <li>• Consulted a professional</li> <li>• Estate planning software</li> <li>• Talked to family</li> <li>• Made any decisions</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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2. Is there a valid will? <ul style="list-style-type: none"> <li>• Where is it stored?</li> <li>• Who has access to it?</li> <li>• When was it last updated?</li> <li>• Does it reflect current wishes?</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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3. Has setting up a trust(s) been considered? <ul style="list-style-type: none"> <li>• Life insurance trust</li> <li>• Charitable remainder trust</li> <li>• Bypass trust</li> <li>• Crummey trust</li> <li>• Revocable versus irrevocable trusts</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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Notes:

Tax issues	Yes	No	N/A
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1. Has windfall recipient contemplated the tax consequences of the windfall? <ul style="list-style-type: none"> <li>• Consider methods to offset any increases (e.g., first or second mortgage, give to charity, save for children's education)</li> </ul>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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2. Are records kept for all tax-deductible transactions? • Charitable contributions • Medical expenses • Dependent care expenses • Nonreimbursed business expenses • Tax preparation fees	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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